Year 10 – January to February

| Week 1 | To understand the features of a competitive market To understand the benefits & drawbacks of a competitive market To discuss the impact of competition on businesses | To understand what business aims and objectives commonly are. To differentiate aims and objectives for business start-up's To understand why aims and objectives differ between businesses. | To understand the concept and calculation of revenue To understand the differentiation between fixed and variable costs |
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| Week 2 | To understand the concept and calculation of total costs To understand the concept and calculation of profit | To understand the concept and calculation of interest in relation to its cost and reward to a business | To understand the importance of the concept of Break-even and its calculation To undertake an investigation into the different methods of calculating break-even. |
| Week 3 | To understand the use and drawing of the break-even graph To identify profit and loss on the break-even graph | To understand the calculation of break-even using the formula To understand the concept of margin of safety To investigate changing variables and the impact on break even | To understand the strengths and limitations of the break even analysis. |
| Week 4 | To consolidate the learning on Break-even analysis checking for understanding and areas of weakness. | To understand the importance of cash within a business To differentiate between cash and profit To understand the calculation and interpretation of cash flow forecasts | To understand the calculation and interpretation of cash flow forecasts To investigate the use of cash flow forecasts To understand the methods businesses can use to improve cash flow. |
| Week 5 | To consolidate the learning on cashflow forecasting checking for understanding and areas of weakness. | To understand the different sources of short- term finance available to businesses. To understand the advantages and disadvantages of each | To understand the different sources of long-term finance available to businesses. To understand the advantages and disadvantages of each |