Year 10 – September - October

Week 1	 To introduce the students to the course To introduce the students to academic reading and case studies in Business studies 	 To understand the business environment within Keighley To explore the nature of a small local business within Keighley 	- To explore the nature of a small local business within Keighley
Week 2	- To explore the nature of a small local business within Keighley	 To explore the nature of a small local business within Keighley 	To explore the nature of a small local business within Keighley
Week 3	 To understand why new business ideas come about To understand how new business ideas come about To introduce the use of case study inference 	 To understand why new business ideas come about To understand how new business ideas come about To introduce the use of case study inference 	 To understand the risks that entrepreneurs take when starting / running businesses To introduce the concept of limited Liability (further covered in 1.4.1)
Week 4	 To understand the risks that entrepreneurs take when starting / running businesses To introduce the concept of limited Liability (further covered in 1.4.1) 	 To understand the rewards that entrepreneurs gain when starting / running their own businesses To practice the skill of case study inference 	- To understand the purpose of businesses
Week 5	- To understand the difference between needs and wants	 To analyse the needs and wants of customers based on quantitative and qualitative data To practice the skill of case study inference 	- To understand the characteristics displayed by entrepreneurs
Week 6	 To apply and analyse the key characteristics that different entrepreneurs have displayed and their importance on the success of the business. 	 To understand the business concept of added value & the benefit of adding value to businesses To apply this knowledge to different business situations 	 To understand the business concept of added value & the benefit of adding value to businesses To apply this knowledge to different business situations
Week 7	- PAZ week	- PAZ week	- PAZ week
Week 8	 To introduce the purposes of market research Through the use of a case study analyse the use of the quantitative and qualitative data given 	- To introduce the different types of market research	- PAZ review